

Not for use with the public. Broker use only.

Underwriting Guidelines for Family History

CARRIER	PBNS	PNS	SNS+	SNS	NOTES
AMERICAN GENERAL	No Coronary Artery disease or CA prior to A60, parents only (exclude basal/ squamous cell and cervical CA's)	No CAD or CA death in parents only, prior A60	No more than one CAD or CA death in parents prior A60	N/A	Ignore fam Hx if PI is A65+; disregard gender specific CA's M:breast,ovarian,uterine F: prostate, testicular
AMERICAN NATIONAL	No death or disease from CAD, CVA, or familial cancers* in parents or siblings prior to age 65	No death from CAD, CVA, or familial cancers* in parents or siblings prior to age 60	No death from CAD or CVA in parents or siblings prior to age 60	N/A	*breast, colon, lung, ovarian prostate, or melanoma (exceptions to colon, CAD and prostate Hx—see guide for exceptions); family Hx not considered if PI is A71+
ASSURITY LIFE	No death in parents or siblings from CA, DM, or CAD disease prior to A60	No death in parents or siblings from CA or CAD disease prior to A60	N/A	N/A	
AVIVA	No death of parents or siblings from CAD or familial cancer before age 65	No death of parents or siblings from CAD or familial cancer before age 65	Only one death of parent or sibling from CAD or familial cancer before age 60	N/A	Prfd Tob, same as PNS, but A60; perm prods A65+, disregard
AXA	No death from CAD, CVD or CA in parents or siblings, prior to A60 (gender specific)	No Death from CAD or CA* (limited-see notes) in parents prior age 60	No more than one death from CAD in parents prior age 60	N/A	Prfd Tob same as SNS+; Family Hx not considered A70+; *Prfd cancers limited to breast, melanoma, colorectal, ovarian or prostate
BANNER	No CVD disease parent/siblings prior to A60	No CVD death in parents prior to A60	No CVD death in more than one parent prior to A60	No cardiovascular death in more than 1 parent prior to A60	PI A71+, non-tob, fam Hx of CVD or CA is not a consideration
FIDELITY			(Select): Up to 1 death of CAD or CA prior to 60	More than 1 death from CAD or CA before 60	
GENWORTH	No CAD (CVD OK) or CA disease in either parent prior to Age 60 (basal cell CA OK; and sex distinct- except breast CA applies to males) A65-74: No CA disease	No CAD or CA death in either parent prior to A60 (basal cell CA OK; and sex distinct-except breast CA) A65-74: No CA death	Not more than one CAD death in parents, prior to A60 A65-74: no limits	Not more than one CAD death in parents, prior to A60 A65-74: no limits	No family Hx limitations on PI's A75+



CARRIER	PBNS	PNS	SNS+	SNS	NOTES
JOHN HANCOCK	No CAD or CA death in parents or siblings prior A60	No more than one death of CAD or CA in parents or sibling prior A60	N/A	N/A	No consideration for PI A71+; disregard gender specific cancers
LINCOLN FINANCIAL	No Cardiovascular death of parents or siblings prior to age 65	No Cardiovascular death of parents or siblings prior to age 60	N/A	N/A	Disregard family Hx if PI A70+;for PNS, if both parents live to A80+, overlook BMI or chol/hdl ratio, as long as findings not ratable
MET LIFE	Elite Plus No death from cardiovascular disease or CA* in parents prior to A60,siblings prior A65 (see guide for CA and CAD details)	Elite No death from cardiovascular disease or CA* in parents prior to A60,siblings prior A65 (see guide for CA and CAD details)	Preferred No death from cardiovascular disease or CA* in parents or siblings prior to A60 (see guide for CA and CAD details)	N/A	Disregard family Hx if PI A66+; *some CA may qualify; Wellness Credit poss for PNS/SNS+ if only one death, A40-65
MINNESOTA LIFE	No death of a parent or sibling prior to A60 from diabetes, cancer, CAD or CVD	No death of a parent or sibling prior to A60 from diabetes, CAD or CVD	No more than one death of a parent or sibling prior to A60 from diabetes, CAD or CVD	N/A	
MUTUAL OF OMAHA	No death of parents or siblings prior to A60 due to Cancer or Heart Disease	No death of parents prior to A60 due to Heart Disease* or Cancer	No more than one death of parents prior to A60 due to Heart Disease	N/A	Does not apply if PI A60+ * with good risk factors and neg cardiac work up appropriate for age, can have one CAD death; gender specific cancers OK
NATIONWIDE	No death due to CVD or Cancer in parents or siblings prior to 60	No death due to CVD or Cancer in parents or siblings prior to 60	N/A	N/A	Prfd Tob, same; disregard for PI A71+
NORTH AMERICAN	No diagnosis of CA* or Heart Disease in parents or siblings prior to 60	No Death from CAD or CA* in parents prior age 60	N/A	N/A	Not applicable to PI A71+ *not concerned w/ gender specific cancers



CARRIER	PBNS	PNS	SNS+	SNS	NOTES
PRINCIPAL FINANCIAL	No death due to CVD or breast, colon, ovarian, prostate CA or DM in parent or siblings, prior to A65	No death due to CVD or breast, colon, ovarian, prostate CA or DM in parent or siblings, prior to A60	No more than one death due to CVD or breast, colon, ovarian, prostate CA or DM in parent or siblings, prior to A60	N/A	CVD includes CAD, PVD and TIA/CVA; disregard CA of opposite sex, except for Colon CA; disregard family Hx if PI A71+
PROTECTIVE	No occurrence of any CA* or CAD or any cardiac related condition in parents or siblings, prior to A60 (*CA limited to breast, colon, prostate, ovarian, melanoma and lung cancers)	No death from any CA* or CAD or any cardiac related condition, in parents or siblings, prior to A60 (*CA limited to breast, colon, prostate, ovarian, melanoma and lung cancers)	N/A	N/A	Waived if PI is A60+, unless both parents died of one of the same, prior to A60; disregard gender specific cancers
PRUDENTIAL	No death in parents or siblings from CA*, CVD, or CAD prior to A60	No more than one death in parents from CAD, CVD or cancer* prior to A60	N/A	N/A	*Cancer limited to breast, colon, pancreas, ovaries, prostate, stomach, and melanoma (and sex specific) Disregard family Hx if PI is A60+
SBLI	No CVD or *Cancer disease (limited) in parents or siblings prior A60	No CVD or *Cancer (limited) death of parents prior to A60	No more than one CVD or *Cancer death in parents prior to A60	more than one CVD death in parents prior to A60 (individ consideration)	Disregard family Hx if PI A65+; *cancers limited to: melanoma, colon, thyroid, lymphoma, ovarian, breast and prostate; disregard gender specific CA's: (breast, ovarian, prostate, testicular)
SYMETRA	No death or disease of parent or sibling, prior to A65, from heart disease, coronary artery disease or cancer	No death of parent or sibling, prior to A60,from heart disease or coronary artery disease	No death of parent or sibling, prior to A60,from heart disease or coronary artery disease	N/A	
TRANSAMERICA	No death from CAD or CA* in parents or siblings prior A65	No CAD or CA* death in parents, prior A60	No CAD or CA* death in parents, prior A60	N/A	*Cancer is limited to breast, ovarian, prostate colon, lung & melanoma (sex specific for Prfd class); disregard if PI A65+ for PBNS and A60+ for PNS and SNS+





CARRIER	PBNS	PNS	SNS+	SNS	NOTES
VOYA	No CVD death in parents, prior to A65	No CVD death in parents, prior to A60	No more than one CVD death in parents prior to 60	N/A	No consideration for PI A61+

Not for use with the public. Broker use only