## Diligent Follow-Up

## What Diligent Follow-Up Means

During the first 7 business days, we make 11 attempts to complete the application

and order and schedule the medical exam for your client.

Status: Submit to App Team	
Day 1	<ul> <li>1st call to client (phone message left if contact is attempted but not successful)</li> <li>Followed immediately by text message</li> </ul>
(first 24 hours)	System-generated email goes out to the client
Status: A-Team Follow-up 2	
Day 2	• 2nd call to client (2nd phone message)
Status: A-Team Follow-up 3	
Day 3	<ul> <li>3rd call to client (3rd phone message)</li> <li>Followed immediately by text message</li> <li>System-generated email goes out to both client and agent</li> </ul>
Status: A-Team Follow-up 4	
Day 4	• Call one time per day - alternate calling morning and evening, leaving no messages
Status: A-Team Follow-up 5	
Day 5	• Call one time per day - alternate calling morning and evening, leaving no messages
Status: A-Team Follow-up 6	
Day 6	• Call one time per day - alternate calling morning and evening, leaving no messages
Status: A-Team Follow-up 7	
Day 7	<ul> <li>7th call to client</li> <li>If no response from client, phone message left stating file will be placed on hold until we hear back from them</li> <li>Followed immediately by text message</li> <li>Case status email to the agent</li> <li>If client is unresponsive to our contact attempts, case will be closed. If client has engaged in our contact attempts, we will continue our attempts</li> </ul>
Status: • If client unresponsive: Client Unresponsive to A-Team, Referred to Agent	
• If client has responded at any point, we will continue attempting to contact them	
Once we complete the application, we will follow up directly with the client for additional items	

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You will receive a notification regarding your case a minimum of:

- Once every 5 business days
- Whenever the case is touched

• When there is a change in status

## Feel free to check your case status anytime online!