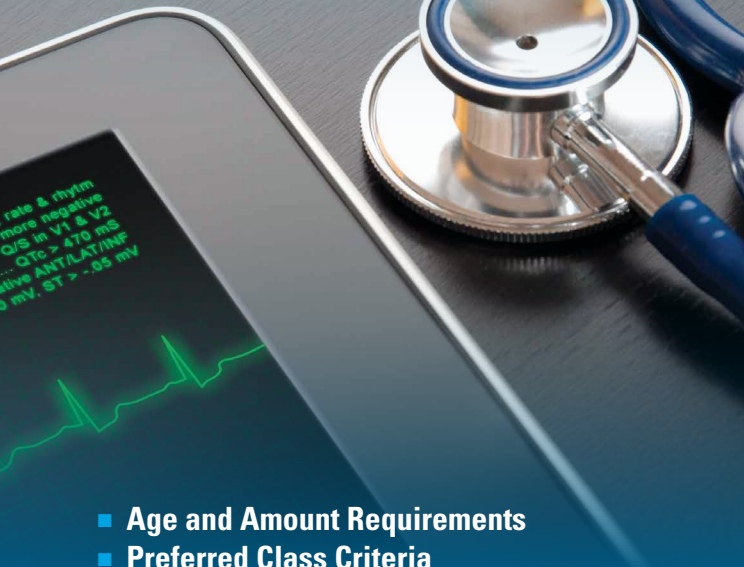


LIFE INSURANCE FIELD UNDERWRITING GUIDE

OCTOBER 17th 2014

This replaces the March 7th 2014 print copy



- **Age and Amount Requirements**
- **Preferred Class Criteria**
- **Financial and Nonmedical Guidelines**
- **Medical Impairment Guide**



Policies issued by:

American General Life Insurance Company (AGL)
The United States Life Insurance Company in the
City of New York (US Life)

What's New in this Field Underwriting Guide

Pages 6, 7, 8, & 9

Treadmill EKGs no longer required at any age or amount; resting EKGs & NT pro-BNP required instead

Examples provided for TPFs

'Age 50' age and amount columns removed; they are now included in the age 50-55 column

NOTE: This Field Underwriting Guide is usually printed only once annually. The information contained within may be updated at any time throughout the year. To view the most current version of this guide, please refer to the electronic document published on our website at: eStation.americangeneral.com.

The charts on the following pages represent underwriting requirements for American General Life Insurance Company and The United States Life Insurance Company in the City of New York. Each company has the right to order any additional requirements deemed necessary to properly evaluate risk, regardless of age or amount.

Our Philosophy

AIG member life insurers' life insurance underwriting practices reflect a core philosophy that focuses on the needs of our producers and their clients.

Underwrite the Person

AIG member life insurers take an inclusive view of the applicant. Our assessment process underwrites the person, including financial and avocation considerations, not solely the medical history.

Practice a Debit/Credit Approach

We recognize that, although someone may have a health impairment, favorable factors can help reduce the extra risk associated with this impairment.

Enhance Relationships

We have the utmost respect for the agent/client relationship and are committed to underwriting practices that strengthen that relationship.

Excel in Service and Fairness

Recognizing the choices available today, we believe earning your business requires differentiating ourselves through the service and treatment we deliver to every producer and client.

We Bring This Philosophy to Life Through Our Commitment to:

- Provide well-trained medical and underwriting professionals
- Keep our underwriting guidelines up-to-date to reflect medical advancements
- Continually monitor mortality trends
- Continually update our debit/credit system to acknowledge favorable factors such as family history, lipids, EKG, recent testing and smoking status
- Leverage current technology to make it easy to do business with us.

These guidelines are subject to change. Each case is individually underwritten as the severity of medical conditions varies among individuals. Formal underwriting evaluation and pricing is based on the individual characteristics of each case.

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Age¹ and Amount Underwriting Requirements²

TERM PRODUCTS ONLY

Effective September 22nd, 2014

Face Amount	AGES				
	0-15	16-17	18-39	40-44	45-49
0 to \$49,999	NM	NM	NM	NM	NM
\$50,000 to \$99,999	NM	NM	PM, B/U	PM, B/U	PM, B/U
\$100,000 to \$249,999	NM	NM, MVR	PM, B/U, MVR	PM, B/U, MVR	PM, B/U, MVR
\$250,000	NM	NM, MVR	PM, B/U, MVR	PM, B/U, MVR	PM, B/U, MVR
\$250,001 to \$499,999	NM	NM, MVR	PM, B/U, MVR	PM, B/U, MVR	PM, B/U, MVR
\$500,000	NM	NM, MVR	PM, B/U, MVR	PM, B/U, MVR	PM, B/U, EKG, MVR
\$500,001 to \$1 million	IC, FQ	IC, MVR, FQ	PM, B/U, MVR	PM, B/U, EKG, MVR	PM, B/U, EKG, MVR
\$1,000,001 to \$1.5 million	IC, FQ	IC, MVR, FQ	PM, B/U, MVR, CR, TT	PM, B/U, EKG, MVR, CR, TT	PM, B/U, EKG, MVR, CR, TT
\$1,500,001 to \$3 million	IC, FQ	IC, MVR, FQ	PM, B/U, MVR, ES, TT	PM, B/U, EKG, MVR, ES, TT	PM, B/U, EKG, MVR, ES, TT
\$3,000,001 to \$5 million	IC, FQ	IC, MVR, FQ	PM, B/U, MVR, FQ, ES, TT	PM, B/U, EKG, MVR, FQ, ES, TT	PM, B/U, EKG, MVR, FQ, ES, TT
\$5,000,001 to \$10 million	IC, FQ, TPF	IC, MVR, FQ, TPF	PM, B/U, EKG, IR, MVR, FQ, ES, TT	PM, B/U, EKG, IR, MVR, FQ, ES, TT	PM, B/U, EKG, IR, MVR, FQ, ES, TT
Greater than \$10 million	IC, FQ, TPF	IC, MVR, FQ, TPF	PM, B/U, EKG, IR, MVR, FQ, TPF, ES, TT	MD, B/U, EKG, IR, MVR, FQ, TPF, ES, TT	MD, B/U, EKG, IR, MVR, FQ, TPF, ES, TT

A HIPAA authorization is required for all ages and amounts.

Face amount is based on the total amount of coverage issued and placed in-force by all AIG member life insurers within the past 12 months.

Street inspection interviews are completed for ages 18-70, over \$25 million.

1 Use age nearest

2 Additional database checks may be ordered from the Home Office. (This may include an Rx Database Check,

property verification, Internet report, MIB, or other research deemed necessary by the Home Office Underwriting Department.)

3 Lab testing includes NT pro-BNP at these ages and amounts

AC Agent Certification form
 B/U Full blood profile and urinalysis
 B/U+ Full blood profile and urinalysis performed for American General
 CR* Credit Report
 EKG Resting EKG

Age¹ and Amount Underwriting Requirements²

TERM PRODUCTS ONLY

Effective September 22nd, 2014

AGES			
50-55	56-66	67-70	71+
NM	PM, B/U	PM, B/U	PM, B/U+, FT, 71IR
PM, B/U	PM, B/U	PM, B/U	PM, B/U+, FT, 71IR
PM, B/U, MVR	PM, B/U, EKG	PM, B/U, EKG, AC, PFD	PM, B/U+, FT, EKG, 71IR, AC, PFD
PM, B/U, MVR	PM, B/U, EKG	PM, B/U, EKG, AC, PFD, ES	PM, B/U+, FT, EKG, MVR, 71IR, AC, PFD, ES
PM, B/U, EKG, MVR	PM, B/U, EKG	PM, B/U, EKG, AC, PFD, ES	PM, B/U+, FT, EKG, MVR, 71IR, AC, PFD, ES
PM, B/U, EKG, MVR	PM, B/U, EKG	PM, B/U, EKG, AC, PFD, ES	PM, B/U+, FT, EKG, MVR, 71IR, AC, PFD, ES
PM, B/U, EKG, MVR	PM, B/U, EKG, MVR	PM, B/U, EKG, MVR, FQ, AC, PFD, ES, TT	PM, B/U+, FT, EKG, MVR, FQ, 71IR, AC, PFD, ES, TT
PM, B/U, EKG, MVR, CR, TT	PM, B/U, EKG, MVR, CR, TT	PM, B/U, EKG, MVR, FQ, AC, PFD, ES, TT	MD, B/U+, FT, EKG, MVR, FQ, 71IR, AC, PFD, ES, TT
PM, B/U, EKG, MVR, ES, TT	PM, B/U, EKG, IR, MVR, ES, TT	PM, B/U, EKG, IR, MVR, FQ, AC, PFD, ES, TT	MD, B/U+, FT, EKG, MVR, FQ, 71IR, AC, PFD, ES, TT
PM, B/U, EKG, MVR, FQ, ES, TT	PM, B/U, EKG, IR, MVR, FQ, TT, ES	PM, B/U, EKG, IR, MVR, FQ, TPF, AC, PFD, ES, TT	MD, B/U+, FT, EKG, MVR, FQ, TPF, 71IR, AC, PFD, ES, TT
PM, B/U, EKG, IR, MVR, FQ, ES, TT	PM, B/U, EKG, IR, MVR, FQ, TPF, ES, TT	PM, B/U, EKG, IR, MVR, FQ, TPF, AC, PFD, ES, TT	MD, B/U+, FT, EKG, MVR, FQ, TPF, 71IR, AC, PFD, ES, TT
MD, B/U ³ , EKG, IR, MVR, FQ, TPF, ES, TT	MD, B/U ³ , EKG, IR, MVR, FQ, TPF, ES, TT	MD, B/U ³ , EKG, IR, MVR, FQ, TPF, AC, PFD, ES, TT	MD, B/U ³ +, FT, EKG, MVR, FQ, TPF, 71IR, AC, PFD, ES, TT

ES* Electronic Records Search

FQ Financial questionnaire

FT Functional Tests

conducted with PM/MD

IC Individual consideration

IR* Inspection report

MD Exam by physician

MVR* Motor vehicle report

NM Nonmedical (agent-completed Part B)

PFD Premium Finance Disclosure

PM Paramedical exam to include height/ weight,

blood pressure and pulse

TPF Third-party financials provided by

CPA with first-hand knowledge of client's finances (examples include: Statement of Assets and Liabilities; Profit and Loss Statement; Cash Flow Statement; Balance Sheet)

TT* Tax Transcript (Client must provide Request for Transcript of Tax Return, form 4506T-EZ, find on Forms Depot)

71IR* Expanded Inspection Report to include Cognitive Tests

*Home Office-ordered requirement

USE THIS TABLE FOR TERM PRODUCTS ONLY

USE THIS TABLE FOR TERM PRODUCTS ONLY

Age¹ and Amount Underwriting Requirements² UL, SUL, VUL, IUL, WHOLE LIFE PRODUCTS

Effective September 22nd, 2014

Chronic Illness Rider:

see footnote 5, below, and details on page 16

Face Amount	AGES				
	0-15	16-17	18-39	40-44	45-49
0 to \$49,999	NM	NM	NM	NM	NM
\$50,000 to \$99,999	NM	NM	PM, B/U	PM, B/U	PM, B/U
\$100,000 to \$249,999	NM	NM, MVR	PM, B/U, MVR	PM, B/U, MVR	PM, B/U, MVR
\$250,000	NM	NM, MVR	PM, B/U, MVR	PM, B/U, MVR	PM, B/U, MVR
\$250,001 to \$499,999	NM	NM, MVR	PM, B/U, MVR	PM, B/U, MVR	PM, B/U, MVR
\$500,000	NM	NM, MVR	PM, B/U, MVR	PM, B/U, MVR	PM, B/U, EKG, MVR
\$500,001 to \$1 million	IC, FQ	IC, MVR, FQ	PM, B/U, MVR	PM, B/U, EKG, MVR	PM, B/U, EKG, MVR
\$1,000,001 to \$1.5 million	IC, FQ	IC, MVR, FQ	PM, B/U, MVR, FQ	PM, B/U, EKG, MVR, FQ	PM, B/U, EKG, FQ, MVR
\$1,500,001 to \$3 million	IC, FQ	IC, MVR, FQ	PM, B/U, MVR, FQ, IR	PM, B/U, EKG, MVR, FQ, IR	PM, B/U, EKG, MVR, FQ, IR
\$3,000,001 to \$5 million	IC, FQ	IC, MVR, FQ	PM, B/U, MVR, FQ, IR, CR	PM, B/U, EKG, MVR, FQ, IR, CR	PM, B/U, EKG, MVR, FQ, IR, CR
\$5,000,001 to \$10 million	IC, FQ, TPF	IC, MVR, FQ, TPF	PM, B/U, EKG, IR, MVR, FQ, ES, TT	PM, B/U, EKG, IR, MVR, FQ, ES, TT	PM, B/U, EKG, IR, MVR, FQ, ES, TT
Greater than \$10 million ³	IC, FQ, TPF	IC, MVR, FQ, TPF	PM, B/U, EKG, IR, MVR, FQ, TPF, ES, TT	MD, B/U, EKG, IR, MVR, FQ, TPF, ES, TT	MD, B/U, EKG, IR, MVR, FQ, TPF, ES, TT

A HIPAA authorization is required for all ages and amounts.

Face amount is based on the total amount of coverage issued and placed in-force by all AIG member life insurers within the past 12 months.

Street inspection interviews are completed for ages 18-70, over \$25 million.

1 Use age nearest

2 Additional database checks may be ordered from the Home Office. (This may include an Rx Database Check, property verification, Internet report, MIB, or other research deemed necessary by the Home Office Underwriting Department.)

3 For ages 51-70, where survivorship coverage is applied for, treadmill will not be required until the face amount exceeds \$20 million. An EKG, not treadmill is required through \$20 million.

4 **Accelerated Access Solution (Chronic Illness) Rider:** if applied, 711R required for age 61 and up.* Survivorship Plans - use full amount applied for each life. If one life is "uninsurable," that applicant will only need an application Part A, an agent-completed Part B and an APS.

5 Lab testing includes NT pro-BNP at these ages and amounts

Age¹ and Amount Underwriting Requirements² UL, SUL, VUL, IUL, WHOLE LIFE PRODUCTS

Effective September 22nd, 2014

Chronic Illness Rider:

see footnote 5, below, and details on page 16

50-55	56-66 ⁵	67-70 ⁵	71+
NM	PM, B/U ⁵	PM, B/U ⁴	PM, B/U+, FT, 711R
PM, B/U	PM, B/U ⁴	PM, B/U ⁴	PM, B/U+, FT, 711R
PM, B/U, MVR	PM, B/U, EKG ⁴	PM, B/U, EKG, AC, PFD ⁴	PM, B/U+, FT, EKG, 711R, AC, PFD
PM, B/U, MVR	PM, B/U, EKG ⁴	PM, B/U, EKG, AC, PFD, ES ⁴	PM, B/U+, FT, EKG, MVR, 711R, AC, PFD, ES
PM, B/U, EKG, MVR	PM, B/U, EKG ⁴	PM, B/U, EKG, AC, PFD, ES ⁴	PM, B/U+, FT, EKG, MVR, 711R, AC, PFD, ES
PM, B/U, EKG, MVR	PM, B/U, EKG ⁴	PM, B/U, EKG, AC, PFD, ES ⁴	PM, B/U+, FT, EKG, MVR, 711R, AC, PFD, ES
PM, B/U, EKG, MVR	PM, B/U, EKG, MVR ⁴	PM, B/U, EKG, MVR, FQ, AC, PFD, ES, TT ⁴	PM, B/U+, FT, EKG, MVR, FQ, 711R, AC, PFD, ES, TT
PM, B/U, EKG, FQ, MVR	PM, B/U, EKG, MVR, FQ ⁴	PM, B/U, EKG, MVR, FQ, AC, PFD, ES, TT ⁴	MD, B/U+, FT, EKG, MVR, FQ, 711R, AC, PFD, ES, TT
PM, B/U, EKG, MVR, FQ, IR	PM, B/U, EKG, IR, ⁴ MVR, FQ	PM, B/U, EKG, IR, ⁴ MVR, FQ, AC, PFD, ES, TT	MD, B/U+, FT, EKG, MVR, FQ, 711R, AC, PFD, ES, TT
PM, B/U, EKG, MVR, FQ, IR, CR	PM, B/U, EKG, MVR, FQ, IR, ⁴ CR	PM, B/U, EKG, IR, ⁴ MVR, FQ, TPF, AC, PFD, ES, TT	MD, B/U+, FT, EKG, MVR, FQ, TPF, 711R, AC, PFD, ES, TT
PM, B/U, EKG, IR, MVR, FQ, ES, TT	PM, B/U, EKG, IR, ⁴ MVR, FQ, TPF, ES, TT	PM, B/U, EKG, IR, ⁴ MVR, FQ, TPF, AC, PFD, ES, TT	MD, B/U+, FT, EKG, MVR, FQ, TPF, 711R, AC, PFD, ES, TT
MD, B/U ⁵ , EKG, IR, MVR, FQ, TPF, ES, TT	MD, B/U ⁵ , EKG, IR, ⁴ MVR, FQ, TPF, ES, TT	MD, B/U ⁵ , EKG, IR, ⁴ MVR, FQ, TPF, AC, PFD, ES, TT	MD, B/U ⁵ +, FT, EKG, MVR, FQ, TPF, 711R, AC, PFD, ES, TT

AC Agent Certification form
 B/U Full blood profile and urinalysis
 B/U+ Full blood profile and urinalysis performed for American General
 CR* Credit Report
 EKG Resting EKG
 ES* Electronic Records Search
 FQ Financial questionnaire
 FT Functional Tests conducted with PM/MD
 IC Individual consideration
 IR* Inspection report
 MD Exam by physician
 MVR* Motor vehicle report
 NM Nonmedical (agent-completed Part B)
 PFD Premium Finance Disclosure

PM Paramedical exam to include height/weight, blood pressure and pulse
 TPF Third-party financials provided by CPA with first-hand knowledge of client's finances (examples include: Statement of Assets and Liabilities; Profit and Loss Statement; Cash Flow Statement; Balance Sheet)
 TT* Tax Transcript (Client must provide Request for Transcript of Tax Return, form 4506T-EZ, available on Forms Depot)
 711R* Expanded Inspection Report to include Cognitive Tests
 *Home Office-ordered requirement

Select Height/Weight Chart - Male

UL, WL, VUL and Term Products

MALE									
Height		Preferred Plus		Pref NT & Pref T		Standard Plus*		Std NT	Std T
Feet	In	Low	High	Low	High	Low	High		
4	8	83	126	82	137	81	150	>150	>137
4	9	85	131	84	142	83	155	>155	>142
4	10	88	136	87	147	86	160	>160	>147
4	11	92	141	91	153	90	166	>166	>153
5	0	96	146	95	158	94	171	>171	>158
5	1	99	150	98	163	97	177	>177	>163
5	2	103	155	102	168	101	182	>182	>168
5	3	107	160	106	173	105	188	>188	>173
5	4	110	164	109	178	108	193	>193	>178
5	5	114	169	112	183	111	199	>199	>183
5	6	117	174	116	188	114	205	>205	>188
5	7	121	179	119	193	118	211	>211	>193
5	8	123	184	122	199	120	216	>216	>199
5	9	128	189	126	204	125	222	>222	>204
5	10	130	195	129	210	127	228	>228	>210
5	11	134	200	132	215	131	234	>234	>215
6	0	137	205	136	221	134	240	>240	>221
6	1	142	211	140	227	138	246	>246	>227
6	2	145	217	144	234	142	253	>253	>234
6	3	149	222	147	240	145	260	>260	>240
6	4	152	228	151	246	149	266	>266	>246
6	5	157	234	155	253	153	273	>273	>253
6	6	161	240	159	260	157	280	>280	>260
6	7	165	245	164	266	162	287	>287	>266
6	8	169	250	168	272	167	294	>294	>272
6	9	174	255	173	278	172	301	>301	>278

* Where applicable by plan and state approval.

Select Height/Weight Chart - Female

UL, WL, VUL and Term Products

FEMALE									
Height		Preferred Plus		Pref NT & Pref T		Standard Plus*		Std NT	Std T
Feet	In	Low	High	Low	High	Low	High		
4	8	82	123	81	134	80	146	>146	>134
4	9	84	127	84	139	83	151	>151	>139
4	10	87	132	86	144	85	156	>156	>144
4	11	90	137	89	149	88	162	>162	>149
5	0	92	142	91	154	90	167	>167	>154
5	1	94	147	93	159	92	172	>172	>159
5	2	97	151	96	163	95	178	>178	>163
5	3	99	156	97	168	96	183	>183	>168
5	4	101	161	100	173	99	188	>188	>173
5	5	103	165	102	178	101	194	>194	>178
5	6	106	170	104	183	103	200	>200	>183
5	7	107	175	106	188	105	205	>205	>188
5	8	111	180	110	194	108	211	>211	>194
5	9	114	185	112	199	111	216	>216	>199
5	10	117	190	116	205	114	222	>222	>205
5	11	120	195	118	210	117	227	>227	>210
6	0	122	200	121	216	120	233	>233	>216
6	1	126	206	124	222	123	239	>239	>222
6	2	128	211	127	229	126	245	>245	>229
6	3	132	217	131	235	129	251	>251	>235
6	4	136	223	134	242	132	258	>258	>242
6	5	139	229	137	248	136	264	>264	>248
6	6	143	235	141	255	139	270	>270	>255
6	7	145	241	144	261	142	277	>277	>261

* Where applicable by plan and state approval.

Preferred Underwriting Class Guidelines UL, WL, VUL

See following page spread for Term Criteria

	Preferred Plus	Preferred Nontobacco	Standard Plus ¹
No tobacco (years)	5	3	1
Aviation or hazardous avocation	No	No	Yes ²
Cholesterol/HDL ratio, total cholesterol	If ratio ≤5.0, 205 If ratio ≤4.5, 280	If ratio ≤6.0, 235 If ratio ≤5.5, 280	If ratio ≤7.0, 250 If ratio ≤6.5, 280
Blood pressure	0-60: 140/85 61+: 150/85 No blood pressure treatment	0-60: 145/88 61+: 155/88 Or Preferred Plus BP reading with treatment	0-60: 150/92 61+: 160/92 Or Preferred NT BP reading with treatment
Build	See current select height/weight chart		
MVR	1 violation 3 years No DUI, reckless, revocation, suspension/ 5 years	2 violations 3 years No DUI, reckless, revocation, suspension/ 5 years	2 violations 3 years No DUI, reckless, revocation, suspension/ 5 years
Family History	No coronary artery disease or cancer ³ prior to age 60 (parents only)	No death due to coronary artery disease or cancer ³ prior to age 60 (parents only)	One coronary artery disease or cancer ³ death prior to age 60 (parents only)
	NOTE: Ignore family history if proposed insured is age >65 and ignore gender-specific cancers at all ages ⁴		
Personal history	No cancer or ratable impairment ³	No cancer or ratable impairment ³	No cancer or ratable impairment ³

1 Where applicable by plan and state approval.

2 Will be considered with appropriate rating.

3 Excludes basal and squamous cell skin cancers.

4 Disregard the following female cancers if PI is male: breast, ovarian, uterine.

Disregard the following male cancers if PI is female: prostate, testicular.

Disregard a family history of cervical cancer for applicants of either sex.

Preferred Underwriting Class Guidelines UL, WL, VUL

See following page spread for Term Criteria

	Standard Nontobacco	Preferred Tobacco	Standard Tobacco
No tobacco (years)	1	–	–
Aviation or hazardous avocation	Yes ²	No	Yes ²
Cholesterol/HDL ratio, total cholesterol	If ratio >7.0, 250 If ratio >6.5, 280	If ratio ≤6.0, 235 If ratio ≤5.5, 280	If ratio >6.0, 235 If ratio >5.5, 260
Blood pressure	0-60: >150/92 61+: >160/92 Or >Preferred NT BP reading with treatment	0-60: 145/88 61+: 155/88 Or Preferred Plus BP reading with treatment	0-60: >145/88 61+: >155/88 Or >Preferred Plus BP reading with treatment
Build	See current select height/weight chart		
MVR	3 violations 3 years No DUI, reckless, revocation, suspension/ 2 years*	2 violations 3 years No DUI, reckless, revocation, suspension/ 5 years	3 violations 3 years No DUI, reckless, revocation, suspension/ 2 years*
Family History	–	No death due to coronary artery disease or cancer ³ prior to age 60 (parents only)	–
	NOTE: Ignore family history if proposed insured is age >65 and ignore gender-specific cancers at all ages ⁴		
Personal history	–	No cancer or ratable impairment ³	–

2 Will be considered with appropriate rating.

3 Excludes basal and squamous cell skin cancers.

4 Disregard the following female cancers if PI is male: breast, ovarian, uterine.

Disregard the following male cancers if PI is female: prostate, testicular.

Disregard a family history of cervical cancer for applicants of either sex.

* A rating may apply due to overall driving history

Preferred Underwriting Class Guidelines Term Products

Effective February 4, 2013

	Preferred Plus	Preferred Nontobacco	Standard Plus ¹
Lab scoring	Used for rate class evaluation; see page 16 for additional details		
No tobacco (years)	5	3	1
Aviation or hazardous avocation	No	No	Yes ²
Cholesterol/HDL ratio, total cholesterol	If ratio \leq 5.0, 205 If ratio \leq 4.5, 260	If ratio \leq 6.0, 235 If ratio \leq 5.5, 280	If ratio \leq 7.0, 250 If ratio \leq 6.5, 280
Blood pressure	0-60: 135/85 61+: 140/85 No blood pressure treatment	0-60: 140/85 61+: 150/85 Or Preferred Plus BP reading with treatment	0-60: 145/88 61+: 155/88 Or Preferred NT BP reading with treatment
Build	See current select height/weight chart		
MVR	1 violation 3 years No DUI, reckless, revocation, suspension/ 5 years	2 violations 3 years No DUI, reckless, revocation, suspension/ 5 years	2 violations 3 years No DUI, reckless, revocation, suspension/ 5 years
Family History	No coronary artery disease or cancer ³ prior to age 60 (parents only)	No death due to coronary artery disease or cancer ³ prior to age 60 (parents only)	One coronary artery disease or cancer ³ death prior to age 60 (parents only)
	NOTE: Ignore family history if proposed insured is age >65 and ignore gender-specific cancers at all ages ⁴		
Personal history	No cancer or ratable impairment ³	No cancer or ratable impairment ³	No cancer or ratable impairment ³

1 Where applicable by plan and state approval.

2 Will be considered with appropriate rating.

3 Excludes basal and squamous cell skin cancers.

4 Disregard the following female cancers if PI is male: breast, ovarian, uterine.

Disregard the following male cancers if PI is female: prostate, testicular.

Disregard a family history of cervical cancer for applicants of either sex.

Preferred Underwriting Class Guidelines Term Products

Effective February 4, 2013

	Standard Nontobacco	Preferred Tobacco	Standard Tobacco
Lab scoring	Used for rate class evaluation; see page 16 for additional details		
No tobacco (years)	1	-	-
Aviation or hazardous avocation	Yes ²	No	Yes ²
Cholesterol/HDL ratio, total cholesterol	If ratio >7.0, 250 If ratio >6.5, 280	If ratio \leq 6.0, 235 If ratio \leq 5.5, 260	If ratio >6.0, 235 If ratio >5.5, 260
Blood pressure	0-60: >145/88 61+: >155/88 Or >Preferred NT BP reading with treatment	0-60: 140/85 61+: 150/85 Or Preferred Plus BP reading with treatment	0-60: >140/85 61+: >150/85 Or >Preferred Plus BP reading with treatment
Build	See current select height/weight chart		
MVR	3 violations 3 years No DUI, reckless, revocation, suspension/ 2 years*	2 violations 3 years No DUI, reckless, revocation, suspension/ 5 years	3 violations 3 years No DUI, reckless, revocation, suspension/ 2 years*
Family History	-	No death due to coronary artery disease or cancer ³ prior to age 60 (parents only)	-
	NOTE: Ignore family history if proposed insured is age >65 and ignore gender-specific cancers at all ages ⁴		
Personal history	-	No cancer or ratable impairment ³	-

2 Will be considered with appropriate rating.

3 Excludes basal and squamous cell skin cancers.

4 Disregard the following female cancers if PI is male: breast, ovarian, uterine.

Disregard the following male cancers if PI is female: prostate, testicular.

Disregard a family history of cervical cancer for applicants of either sex.

* A rating may apply due to overall driving history.

Lab Scoring

AIG member life insurers use a lab scoring methodology to determine preferred rate classes for Term applications, and overall acceptability. Applicants with favorable lab scoring results, in addition to our established preferred criteria, are eligible to receive our best offers. The vast majority of applicants who previously met Preferred Plus, Preferred Non Tobacco, Standard Plus, or Preferred Tobacco rate class criteria continue to do so.

Accelerated Access Solution[®] (Chronic Illness) Rider

- Currently available only on certain permanent plans, and is only available at issue; cannot be added to coverage at time of conversion (see product specific documents for complete details)
- Chronic Illness Supplemental Application required at the time of application (available on Forms Depot)
- 71+IR required for all amounts, ages 61 and older, when this rider is requested. This inspection report must be ordered from the home office and includes an EMST (Enhanced Mental Skills Test)
- Rider coverage is not available:
 - If rated Table E or higher, or
 - If rated with medical or non-medical flat extras, or
 - With a history of certain other impairments, see the stand alone Accelerated Access Solution (Chronic Illness) Rider agent documents for more details.

Automatic Declines¹

Applications should not be written on persons with:

- Abdominal Aortic Aneurysm surgically corrected in the last 6 months
- Active military with foreign orders or orders to deploy to “hot spots”²
- Active military in Special Operations (see Military Guideline section)
- Age over 80: no offer (for individual coverage) if applicant does not qualify for standard rates
- Alcohol treatment in the last 2 years
- Automatic Defibrillator (ACID) implanted with history of Cardiac Arrest
- Alzheimer’s disease or Dementia
- Bankruptcy:
 - Term:** No coverage until discharged at least 2 years. Multiple filings, no coverage unless discharged more than 5 years
 - UL:** Multiple filings, no coverage unless discharged for 2 years
- Blood Pressure exceeding 185/100

- Cancer treatment (current)
- Cirrhosis of Liver
- COPD/Emphysema, severe (on oxygen or disabling)
- CVA (stroke) within 1 year
- Diabetes if significantly complicated (i.e. amputation, etc.) or very poor control
- Drug use (other than marijuana) in the last 3 years
- DUI, under age 25, if within 1 year
- DUIs, two or more in last 5 years
- Felony Conviction, Major (see Criminal Activity section)
- Foreign Nationals - **term** insurance is not available if residing in B, C, D, or E countries (We can consider UL coverage for residents of certain B, C, and D countries)
- Gastric/Intestinal Bypass within 6 months
- Grand Mal Seizures within 1 year of diagnosis
- HIV Positive
- IOLI (Investor Owned Life Insurance)
- Incarcerated/in jail currently or within the last 12 months (see Criminal Activity section)
- Juvenile Onset Diabetes, younger than age 20
- Kidney Dialysis
- Mental Disorder (including anxiety or depression requiring hospitalization or disability in last year)
- Medical testing advised but not yet completed
- MI/heart attack in the last 6 months
- Military Reserves/National Guard (if alerted or mobilized to be sent overseas to a “hot spot”)²
- Organ Transplant (awaiting or recipient) (except kidney - contact your underwriter)
- Parole or probation (currently on) (see Criminal Activity section)
- Pregnant (current) with Gestational Diabetes, toxemia, eclampsia, pre-eclampsia
- Quadriplegia³
- Suicide attempt in the last year
- Suicide attempts (more than one) if the last one was within the last 2 years
- Surgery (major) advised but not yet completed
- Term Insurance, age > 70 & rated over Table D or with a flat extra
- Valve replacement within 6 months

1 This list is not intended to be all-inclusive. Rather, it is a place to start. If your applicant has a serious condition not listed here, check the Medical Underwriting Section. If you are still unsure, send a quote request to our QuickQuote desk.

2 Not applicable in certain states.

3 Term insurance not available; no permanent coverage for at least 2 years after onset.

Attending Physician Statement (APS) Ordering Guidelines

A routine physical exam (PE) APS should be ordered in these circumstances:

AGE AND AMOUNT APS ORDERING GUIDELINES

AGE	Face Amount
0-5	Exceeds \$100,000, obtain pediatrician records
6-17	Exceeds \$500,000 and PE within 2 years
6-17	Exceeds \$3,500,000 and PE within 5 years
18-39	Exceeds \$2 million and PE within 2 years
18-39	Exceeds \$3,500,000 and PE within 5 years
40-59	Exceeds \$1 million and PE within 3 years
40-59	Exceeds \$3,500,000 and PE within 5 years
60-70	All amounts and PE within 5 years ⁺
71-80	All amounts and PE within 2 years ⁺
81+	All amounts and PE within 1 year ⁺

+OLDER AGE GUIDELINES

AGE	
60-70	Standard if no complete PE within 2 years
71-80	Decline if no complete PE within 2 years
81+	Decline if no complete PE within 1 year; Preferred Plus not available over age 80

A complete physical exam (PE), for ages 60 and up, is defined as a full exam with a personal physician, including a history, physical and labs. A brief blood pressure check or prescription refill would not satisfy this definition.

Impairment List Requiring An Aps

- Abnormal cardiac test (or other abnormal testing)
- Alcohol or drug treatment*
- Aneurysm
- Arrhythmia (significant)
- Barrett's Esophagus
- Cancer or Tumor (not Basal Cell or Squamous Cell)
- Colon polyps removed in the past 12 months

- Cardiomyopathy
- Cardiac Failure
- Cerebrovascular Disease
- Connective Tissue Disorder
- Coagulation Disorder
- Congenital Heart Disease
- Coronary Artery Disease
- Crohn's Disease*
- Diabetes
- Eating Disorder
- GI Hemorrhage
- Heart Murmur (significant)
- Hypertension (3 or more HTN meds taken or under age 30)
- Kidney Disorder (significant)
- Liver Disorder
- Lymph Node Disorder
- Multiple Sclerosis
- Muscular Dystrophy
- Obesity (rated Table D or greater)
- Pancreatic Disorder
- Parkinson's Disease
- PSA Abnormality
- Psychiatric Illness (significant)
- Respiratory Disorder (significant) – Not mild asthma*
- Rheumatoid Disorders including Rheumatoid Arthritis and Lupus*
- Seizure Disorder*
- Sleep Apnea*
- Stroke or TIA
- Suicide Attempt
- Syncope
- Ulcerative Colitis (and similar disorders)*

Additional situations where an APS is needed:

- Any impairment that's rated Table D or greater
- Recent consultation for someone who has no pattern of regular medical care, but has consulted a physician in the last 90 days

This list of disorders covers only some of the more common disorders seen, but does not limit the ordering of an APS for situations of concern that the underwriter might identify.

* The underwriter may elect to use a Personal Health Interview (PHI) initially, in lieu of ordering an APS in certain circumstances

Expiration of Underwriting Requirements

Paperwork and exams are only valid for a limited period of time. Below are guidelines for acceptable age of underwriting requirements.

Test	Age 0-70	Age 71+
Application	1 year	1 year
Exam	1 year	6 months
Blood and urine	1 year	6 months
EKG, inspection, MVR	1 year	1 year
71+ inspection, cognitive test	1 year	1 year
Functional test	NA	6 months

Health Statement

A health statement is required for:

- Ages 0–70 when the exam is within 2 weeks of 90 days, or older
- Ages 71+ when the exam is within 2 weeks of 60 days, or older
- Withdrawn or incompleting case that's re-opened, regardless of the age of the exam
- A face amount increase requested after the initial review, regardless of the age of the exam

Underwriting reserves the right to request more information.

Selected Nonmedical Risks

Below are guidelines for a few of the most common nonmedical underwriting topics for which agents seek advice. Note: When in doubt, or the topic is not on this list, send a quote request to our QuickQuote desk.

Motor Vehicle

High risk circumstances (also see Underwriting Class Guidelines section):

- DUIs - two or more in last 5 years, decline
- More than 3 moving violations in the last 3 years, no DUI history—add \$2.50 per \$1,000 or more
- More than 3 moving violations in the last 3 years, with single DUI history, age 35 and up—add \$3.50 per \$1,000 or more, decline if over age 65
- Single DUI > 2 years ago, no other violations, possible standard

(with no other related history)

- Single DUI > 5 years ago, no other violations, possible preferred plus (with no other related history)

Aviation

Common circumstances (also see Underwriting Class Guidelines section).

Pilots for major airlines flying in the US and Canada only and no other aviation exposure – Preferred Plus

Other Aviation

- Aviation Exclusion Rider (AER) will apply if driving history is rated
- Corporate pilots—plane is company-owned, maintained at same standards as commercial aircraft, pilot with ATR or commercial license with IFR, flying in US and Canada only—Preferred Plus
- Private pilots (flying in US and Canada ONLY)
 - Students pilots, at best Standard Plus with additional \$3.50 per \$1,000
 - Licensed pilots with over 100 hours solo hours—Standard Plus
 - Flying more than 200 hours per year—likely \$2.50 per \$1,000
 - Flying into Mexico—\$2.50 per \$1,000
- Flying other than in the US, Canada, Bermuda, Bahamas or Mexico—AER, or IC with facultative reinsurance
- Best rates with an AER:
 - Within our retention:
 - ✓ Best rates otherwise qualified
 - Over our retention:
 - ✓ Permanent plans, STD+ (Preferred NT if STD+ not available)
 - ✓ Term plans, STD+

Foreign Residence And Travel

This is a constantly changing topic and is not applicable in all states. For our current guidelines, check our website at: eStation.americangeneral.com.

Selected Nonmedical Risks continued on next page

Criminal Activity

Applicants who are in jail, awaiting trial, or who are out on probation or parole are postponed until out of jail and off probation or parole for at least 12 months.

Misdemeanors (e.g. disorderly conduct, shoplifting) and white collar felonies (tax evasion, political graft)

1 or 2 convictions

- Off probation > 12 months; best class if otherwise qualified

>2 convictions

- Individual consideration
- If > 2 within last 5 years, consider decline

Single felonies

(e.g. grand theft, larceny, assault, involuntary manslaughter)

- Off probation: 1–5 years standard with \$2.50 per \$1,000 extra
- Off probation: 5–7 years—standard
- Off probation: 7+ years—better than standard if otherwise qualified

Multiple felonies or major felonies

(e.g. murder, rape, organized crime, espionage, drug trafficking, drug manufacture, terrorist acts) convicted at any time, UNLESS overturned—decline.

Scuba

See Underwriting Class Guidelines section

Applicants who are recreational SCUBA divers are eligible for our best class (Preferred Plus) if all the following guidelines are met:

- Applicant dives to depths not exceeding 100 feet, and
- Participates in no more than 10 dives per year, and
- Dives must be in open water; applicant does not participate in wreck, salvage, cave or under-ice diving (penetration diving), and
- Applicant is PADI, NAUI, or SSI certified or all dives are done with divemaster or instructor

Otherwise

- If over 100 feet, likely \$2.50 per \$1,000
- No “exclusion rider” available

Military

All applications must comply with the NAIC regulations regarding military applicants, per procedures published by AIG member life insurers.

Active Military Personnel

- It is acceptable for agents to write active military personnel
- No government allotment for initial submissions
- Coverage can be considered to a maximum of:

Rank	American General Coverage Limit (<i>Not Total Line</i>)
New enlistee	None
Academy or ROTC Cadet	\$250,000
Officer Candidate (School) (OCS)	Amount based on enlisted rank
E1–E2	\$100,000
E3–E5	\$250,000
E6–E7	\$500,000
E8–E9	\$750,000
WO1–WO2	\$1,000,000
WO3–WO4	\$1,500,000
WO5	Use income replacement multiples, see page 24
O1–O3	\$1,000,000
O4–O6	\$1,500,000
O7 and up	Use income replacement multiples, see page 24
Reserve or Guard Member—Alerted or Mobilized	Use by-rank coverage limits, as noted above
Reserve or Guard Member—NOT Alerted or Mobilized	Use income replacement multiples, see page 24

- Total line must meet income replacement guidelines
- The applicant can have an alert or orders for overseas duty as long as not to a “hot spot” (if the applicant cannot disclose location, the case cannot be written) (not applicable in all states)
- No Special Forces, Rangers, SEALs, Marine Recon, Delta Force, other similar units

Additional Military Guidelines

- Reservists and National Guardsmen: If they are employed in a civilian capacity (e.g. work at American General Life) and are neither alerted for mobilization nor already mobilized, they are underwritten based on their income and occupation and are not subject to the rank restrictions above
- Reservists and National Guardsmen (alerted or mobilized) are underwritten as active military personnel detailed above
- AGR soldiers/sailors/airmen ("active guard/reserve") are reservists whose occupation is performed in uniform at a military unit; they are subject to the same coverage limits as active military personnel above
- Military pilots may be rated and we will not consider for better with an AER
- Amounts of coverage over the above limits are rarely issued, and are only considered for very exceptional circumstances (e.g., a military surgeon or dentist). *Note:* Plans for retirement are not considered exceptional circumstances. To determine if you have an exceptional circumstance, please send a quote request to our QuickQuote desk.

We limit coverage for military applicants to reduce exposure during time of war/conflict, also taking into consideration that military training can be dangerous and accidents happen from time to time. The higher the rank, the less likely the applicant would be subject to the same risk as a lower enlisted serviceman. Therefore, we can consider higher amounts for military personnel of higher rank.

General Financial Underwriting Guidelines

Personal Insurance

The Financial Underwriting section of this guide is intended to provide you with a basic overview of the most common financial situations and the methods used for calculating a justified amount of coverage.

Income Replacement*

AGE	Multiply Earned Income by
≤40	25
41-50	20
51-55	15
56-65	10
66-70	5
71+	Individual Consideration

* Income multiples for personal insurance are guidelines only. Consider the income multiple for each age range as the maximum amount for which an individual might qualify. The maximum income factor may not be appropriate for all applicants in a particular age range.

Non-Working Spouse, age 65 or less:

- If household income is less than \$25,000, we will allow up to 10 times the income of the working spouse.

Working spouse coverage unknown:

- If household income is \$25,000-\$99,999, we will allow up to \$250,000 on the nonworking spouse with no additional financial clarification.
- If household income is \$100,000 or more, we will allow up to \$500,000 on the nonworking spouse with no additional financial clarification.

Working spouse coverage is known:

- We will match the working spouse's coverage up to \$1,000,000
- Amounts over \$1,000,000 will be individually considered, based on estate planning needs.

Non-Working Spouse, over age 65:

The amount of coverage must be justified using estate planning needs.

Additional Personal Insurance Notes

Note – all amounts referenced are total line (in force and applied).

Additional amounts may be considered if justified.

- Estate Conservation need is based on the taxable value of the estate. Provide estate conservation analysis with the application. Maximum allowable growth rate is 6 percent up to a maximum limit of double the current gross estate.
- Final Expense coverage will be considered for a maximum of \$50,000 when limited financial justification is demonstrated. This amount includes total line with all carriers. If no financial justification is demonstrated, no coverage will be issued.

Business Insurance

Key Person

Coverage financially protects the company from adverse financial impact if a key employee suddenly dies. The policy would provide funds to find, recruit and train a replacement, help replace any lost profits, and strengthen the balance sheet to assure creditors the business will continue.

Maximum of 10 times total compensation. In some circumstances (e.g., age, time to retirement, industry and location, etc.), 3 to 5 times compensation will be considered as an appropriate maximum.

Buy-Sell/Business Succession/Business Continuation

Coverage is limited to the market value of the proposed insured's portion of the business as detailed in the Buy-Out or Buy-Sell agreement, or third party financials.

Business Loan Coverage

Minimum 5 years remaining on the loan, coverage limited to 75 percent of loan, prorated per each owner's percent share of the business. Business will be the owner and beneficiary with collateral assignment to the debtor. Venture capital is limited to 50 percent coverage, prorated as above.

Accidental Death Benefit

A maximum of \$250,000 per life subject to filed plan limitations. See each plan for details.

Waiver Of Premium

A maximum of \$5,000,000 per life subject to filed plan limitations. See each plan for details.

Bankruptcy *

Term Insurance - Chapters 7, 11, 12, 13

Single Bankruptcy:

- We will not consider coverage until the bankruptcy has been discharged for at least 24 months (2 years), and financial data supports the total line of coverage to be in force.

Multiple Bankruptcies:

- We will not consider coverage until the most recent bankruptcy has been discharged for at least 60 months (5 years), and financial data supports the total line of coverage to be in force.

* *Credit report required on all cases; Tax Return Transcript may be required as well at the discretion of the underwriter*

Permanent Insurance - Chapter 7

We can consider coverage immediately upon discharge of the bankruptcy:

- If the discharge was less than 12 months ago, the proposed insured must be employed full time and provide us with a current pay stub (or tax return) that documents an income appropriate for the amount of coverage in force and applied.
- For applicants that have had a Chapter 7 bankruptcy discharged more than 12 months ago, no current pay stub or tax return is required in most cases, however, financial justification for the amounts in force and applied will be required.

Permanent Insurance - Chapters 11, 12, And 13

We will consider permanent insurance coverage for applicants currently in Chapter 11, 12, or 13 bankruptcy once the applicant is making regular debt payments and financial data supports the total line of coverage to be in-force.

- Note that we will reduce the amount of income we consider the applicant to make by the amount of the debt payment made, as per court direction.
- Copies of court papers directing repayment will be required for amounts of \$5 million and up.

Permanent Insurance - Multiple Bankruptcies

- No offer until discharged from last bankruptcy for at least 24 months and financial data supports the total line of coverage to be in-force.

* *Credit report required on all cases; Tax Return Transcript may be required as well at the discretion of the underwriter*

Retention And Reinsurance Limits

Retention Ages	Term to Table D	Perm to Table D
0 – 70	\$3,500,000	\$10,000,000
71 – 80	\$2,000,000*	\$6,000,000
81 – 90	n/a	\$4,000,000**
90+	n/a	n/a

Automatic Limit	Term	Perm
Ages 0 – 70	\$41,000,000	\$60,000,000
71 – 75	\$15,500,000*	\$30,000,000
76 – 80	\$10,500,000*	\$30,000,000
81 – 85	n/a	\$15,000,000**
86 – 90	n/a	\$5,000,000**
90+	n/a	n/a

* Must be Table D or better

** Must be Standard or better for individual coverage

Cigar Smokers **

Based on current mortality information, underwriting will consider cigar use a non-factor in the risk evaluation process if:

- 1) The use is admitted at the time of application/inquiry and all case data coincides with the admitted degree of usage; and
- 2) No more than one cigar per week; and
- 3) No nicotine metabolites (cotinine) are present in the urinalysis done for American General Life Companies or any other company within the past 12 months; and
- 4) There is no use of tobacco products other than occasional cigars for at least 5 years prior to the time of application or inquiry.

**This policy will apply only to occasional cigar users and not other forms of tobacco.

Tobacco Use

A Tobacco user is considered to be anyone who has used tobacco in any form in the last 12 months. This includes:

- Cigarettes
- Cigars - Only limited cigar usage may be considered for non-tobacco rates. (See "Cigar Smokers")
- Pipes
- Smokeless tobacco
- Chewing tobacco / Snuff
- Nicotine substitutes, including patches and gum
- Electronic (smokeless) cigarettes

Underwriting Medical Impairments

The following Underwriting Medical Impairment section of this guide is designed to provide common ratings for many types of illnesses and medical conditions. Each individual case will be rated on its own merits and may vary from those listed in this guide.

Risk Categories: *Not Rated
Rated A-C¹
Rated D-H²
Rated I & Above³
Decline

* May qualify for better than standard rates in some cases.

1 Up to Table C or Flat extras \$5.00 or less per \$1000.

2 Table D to H or Flat extra above \$5.00 per \$1000.

3 Table I and above. Permanent Plans Only.

**Multiple impairments considered
on an individual basis.**

**For both Retention and
Automatic Reinsurance, clients
aged 81+ must qualify for Standard
or better to be considered.**

**To view the most current version
of this guide, please refer to the
electronic document published
on our website at:
eStation.americangeneral.com**

- Need a complex quote?
See the American General Underwriter Tool on eStation.
- Check out the AG Underwriting Impairment Library on eStation.

A

	Not Rated*	Rated A-C	Rated D-H	Rated I & Above	Decline
Acromegaly	X		X	X	
Addison's Disease	X	X			
ADHD/ADD	X	X			
AIDS					X
Alcohol Treatment History					
Current alcohol use					X
Alcoholism reformed (2 year postponement)		X	X		
Alzheimer's Disease					X
Amenorrhea	X				
Amyloid Disease					X
Amyotrophic Lateral Sclerosis (ALS)					X
Anemia					
Most cases recovered	X				
Aplastic Anemia					X
Sickle Cell Disease			X		X
Sickle Cell Trait	X				
Aneurysm					
Unoperated		X	X	X	X
Operated, after 6 months			X	X	
Angina Pectoris					
Myocardial Infarction and Angina		X	X	X	X
Prinzmetal		X			
Prior to age 40					X
Unstable (Crescendo)					X
With normal angiography	X				

* May qualify for better than standard rates in some cases.

A (continued)

	Not Rated*	Rated A-C	Rated D-H	Rated I & Above	Decline
Angioneurotic Edema		X			
Angioplasty		X	X	X	X
Ankylosing Spondylitis	X	X			
Anorexia Nervosa					
Current					X
Recovered, stable at least one year		X	X		
Anxiety Disorders					
Mild or well-controlled	X				
Others		X	X		
Aortic Aneurysm					
Unoperated		X	X	X	X
Operated, after 6 months		X	X	X	
Aortic Murmurs/Insufficiency		X	X		
Arrhythmias					
Atrial Fibrillation	X	X	X	X	X
Few PVCs	X				
Many PVCs		X	X		
Arteriosclerosis Obliterans			X	X	
Arteriovenous (AV) Malformations					
Cerebral unoperated					X
Operated, no residual, stable for 6 months	X	X	X		
Arthritis					
Osteo	X				
Other (see specific diagnosis)					
Artificial Valve					
Good heart function			X	X	
Moderate to poor heart function					X

* May qualify for better than standard rates in some cases.

A (continued)

	Not Rated*	Rated A-C	Rated D-H	Rated I & Above	Decline
Asbestosis					
Mild cases, no present exposure		X			
Others					X
Ascites					X
Asthma					
Mild, no hospitalization, no meds	X				
Other	X	X			
Asymmetric Septal Hypertrophy					
Age 30 or younger					X
Over age 30, no symptoms			X		
Atrial Fibrillation	X	X	X	X	X
Atrial Flutter	X	X	X	X	X
Atrial Septal Defect					
Small, otherwise normal findings, stable	X	X			
With complications		X	X		X
Atrioventricular Block					
Incomplete (1st degree)	X				
2nd degree block with pacemaker		X			
2nd degree block without pacemaker			X		
Complete block (3rd degree) with pacemaker		X			
3rd degree block without pacemaker					X

* May qualify for better than standard rates in some cases.

B

	Not Rated*	Rated A-C	Rated D-H	Rated I & Above	Decline
Bacterial Endocarditis (Rate for murmur)		X	X		
Bariatric Surgery**		X	X		
Barlow's Syndrome	X	X			
Barrett's Esophagus	X	X			
Basal Cell Carcinoma	X				
Bell's Palsy (Recovered)	X				
Benign Prostatic Hypertrophy	X				
Berger's Disease (IGA Nephropathy)		X	X		
Bicuspid Aortic Valve	X	X	X		
Bigeminy	X	X	X		
Biliary Colic (Recovered)	X	X			
Biliary Cirrhosis					X
Blindness (Due to injury, after one year)	X				
Blood Pressure					
Well-controlled	X				
Moderately-controlled		X			
Poorly-controlled			X	X	X
Bone Marrow Failure (Full recovery, after one year)		X			
Brachial Palsy	X				

* May qualify for better than standard rates in some cases.

** Current build may require an additional rating.

B (continued)

	Not Rated*	Rated A-C	Rated D-H	Rated I & Above	Decline
Bronchiectasis					
Mild to moderate		X	X		
Severe			X	X	X
Bronchitis (Chronic)					
Mild to moderate		X	X		
Severe			X	X	X
Buerger's Disease					
Smoking not abandoned					X
Stable at least 2 years		X	X		
Bundle Branch Blocks (EKG)					
Hemiblock	X				
Right Bundle Branch Block	X	X			
Left Bundle Branch Block			X		
Bypass Surgery		X	X	X	X

* May qualify for better than standard rates in some cases.

C

	Not Rated*	Rated A-C	Rated D-H	Rated I & Above	Decline
Cancer					
Consider within first year:					
Most benign tumors	X				
Basal Cell Carcinoma	X				
Melanoma Insitu, Seminoma	X	X	X		
Postpone 2, 3 or 4 years:					
Most other malignancies (then:)		X	X		
Postpone 5 to 10 years:					
Metastatic Disease (then:)			X		
Cardiac Bypass Surgery		X	X	X	X
Cardiac Failure (Chronic)					X
Cardiac Pacemaker (Artificial)		X	X		
Cardiomyopathy		X	X	X	X
Carotid Bruits		X			
Carotid Sinus Syncope (Cause unknown)		X			
Celiac Disease (Sprue) (Recovered)	X	X			
Cerebral Embolism					
Single episode, no complications stable one year		X	X	X	
Multiple episodes or with complications					X
Cerebral Palsy					
Mild to moderate involvement		X			
More extensive involvement				X	X

* May qualify for better than standard rates in some cases.

C (continued)

	Not Rated*	Rated A-C	Rated D-H	Rated I & Above	Decline
Cerebral Thrombosis					
Single episode, no complications stable one year		X	X		
Multiple episodes or with complications					X
Cerebrospinal Meningitis (Recovered with no residuals)	X				
Cerebrovascular Accident					
Single episode, no complications		X	X		
Multiple episodes or with complications					X
Charcot Marie-Tooth Disease	X	X	X		
Chest Pain (Non-Cardiac)	X				
Cholangitis (Recovered)	X				
Cholecystitis (Recovered)	X				
Chondrocalcinosis	X				
Chorea					
Huntington's					X
Sydenham's recovered, no complications		X			
Christmas Disease (Factor IX Deficiency)		X			
Chronic Obstructive Pulmonary Disease (COPD)		X	X	X	X
Cirrhosis (Definite Diagnosis)					X
Claudication			X	X	

* May qualify for better than standard rates in some cases.

C (continued)

	Not Rated*	Rated A-C	Rated D-H	Rated I & Above	Decline
Coarctation of Aorta	X	X	X		
Cocaine Usage History (Postpone 3 years)		X	X		
Coccidioidomycosis					
Not operated with minimal, or operated with good result, lungs stable 6 months	X	X			
Systemic or disseminated					X
Colitis (Ulcerative)	X	X	X		
Colon Polyps					
Unoperated					X
Operated, benign	X				
Complete Heart Block					
With pacemaker		X			
Without pacemaker					X
Congestive Heart Failure (Chronic)					X
Convulsions	X	X	X		
Coronary Bypass Surgery		X	X	X	X
Cor Pulmonale (Chronic)					X
Costochondritis	X				
Cranial Arteritis		X			
Crohn's Disease	X	X	X		
Cushing's Syndrome (One year from treatment, good results)	X	X	X		
Cyclical Edema	X				
Cystic Fibrosis					X
Cystitis	X	X			

* May qualify for better than standard rates in some cases.

D

	Not Rated*	Rated A-C	Rated D-H	Rated I & Above	Decline
Dementia					X
Depression					
Controlled and on medication	X	X			
Others			X		X
Diabetes Insipidus	X	X			
Diabetes Mellitus					
Onset prior to age 31				X	
Onset age 31 to 45			X		
Onset age 46+		X	X		
Onset age 50+ (good cont., no insulin, no complications)	X	X			
With Nephropathy					X
With constant Albuminuria		X	X	X	X
Dialysis (Renal Failure)					X
Diffuse Cerebral Sclerosis					X
Diplopia (Cause unknown, over one year from episode)	X				
Diverticulitis (Colon)	X	X			
Diverticulosis (Colon)	X				
Down Syndrome					X
Drug Addiction (Postpone 3 years)			X	X	X
Dubin-Johnson Syndrome	X				
Duodenal Ulcer	X	X			

* May qualify for better than standard rates in some cases.

E

	Not Rated*	Rated A-C	Rated D-H	Rated I & Above	Decline
Eclampsia (Recovered)	X				
Emphysema		X	X	X	X
Empyema (Complete Recovery)	X				
Encephalitis					
Recovered after one year	X				
Others					X
Endocarditis (Rate for murmur)		X	X		
Endometriosis	X				
Epididymitis (Recovered)	X				
Epilepsy	X	X	X		
Erythema Multiforme (Recovered)	X				
Erythema Nodosum (Recovered)	X				
F					
Fibrocystic Disease (Breast, benign or non-progressive)	X				
Fistula-in-Ano	X				
Focal Glomerulonephritis		X	X		
Functional Murmurs	X				

* May qualify for better than standard rates in some cases.

G

	Not Rated*	Rated A-C	Rated D-H	Rated I & Above	Decline
Gastric Stapling/Bypass**		X	X		
Gastritis	X	X			
Gastroenteritis	X				
Gastroplasty**	X	X	X		
Gestational Diabetes					
Currently pregnant					X
Recovered	X				
Gilbert's Syndrome	X				
Glaucoma	X				
Glomerulonephritis					
Acute: recovered	X				
Chronic: good renal function		X	X		
Chronic: poor renal function					X
Goiter (See Grave's Disease)					
Gout	X	X			
Grave's Disease (Recovered)					
Mild to moderate increase in pulse	X	X			
With cardiac abnormalities	X	X			
Guillain-Barre Syndrome	X	X			

* May qualify for better than standard rates in some cases.

** Current build may require an additional rating.

H

	Not Rated*	Rated A-C	Rated D-H	Rated I & Above	Decline
Hashimoto's Disease	X				
Heart Attack (See Myocardial Infarction)					
Heart Failure (Chronic)					X
Hemochromatosis	X	X	X	X	X
Hemodialysis (Renal Failure)					X
Hemophilia					
Best		X			
Moderate		X	X		
Poor					X
Hepatic Failure					X
Hepatitis (Chronic, B or C)		X	X	X	X
Hereditary Nephritis					X
Herpes	X				
Hirschsprung's Disease					
Unoperated, not severe, no operation contemplated		X			
Operated, recovered	X				
Histoplasmosis					
Of lungs, skin, superficial structures after 6 months	X	X			
Disseminated, one year after treatment and recovery		X			
Huntington's Chorea					X

* May qualify for better than standard rates in some cases.

H (continued)

	Not Rated*	Rated A-C	Rated D-H	Rated I & Above	Decline
Hydrocephalus					
Infancy and childhood					X
Adult		X	X		
Hyperlipidemia	X	X	X		
Hyperparathyroidism	X	X			
Hypertension (high blood pressure)					
Well-controlled	X				
Moderately-controlled		X			
Poorly-controlled			X	X	X
Hyperthyroidism					
Controlled	X				
Otherwise		X	X		
Hypertrophic Obstructive Cardiomyopathy (HOCM)					
Under age 40					X
Over age 40, no symptoms			X	X	
Hypogammaglobulinemia (Congenital)		X	X		
Hypoglycemia (Functional)	X				
Hypoparathyroidism					
Complete recovery	X				
Other		X			
Hypothyroidism	X				
Hysterectomy (Not due to malignancy)	X				

* May qualify for better than standard rates in some cases.

	Not Rated*	Rated A-C	Rated D-H	Rated I & Above	Decline
I					
Idiopathic Hypertrophic Sub-aortic Stenosis (IHSS)					
Under age 40					X
Over age 40, no symptoms			X	X	
Ileitis	X	X	X		
Intermittent Claudication			X	X	
Intestinal Bypass		X	X		
Iritis (Cause unknown)	X	X			
Irritable Bowel Syndrome	X				
K					
Kimmelsteil-Wilson Disease					X
Kyphosis	X				
L					
Labyrinthitis (Recovered)	X				
Left Anterior Hemiblock (LAH)	X				
Left Bundle Branch Block (LBBB)			X		
Legionnaire's Disease (Recovered)	X				
Leukemia			X	X	X

* May qualify for better than standard rates in some cases.

L (continued)

	Not Rated*	Rated A-C	Rated D-H	Rated I & Above	Decline
Lipoid Nephrosis (Recovered and stable 2 years)			X		
Lupus, Discoid (Without complications)	X				
Lupus Erythematosus (SLE)					
No complications after 2 years		X	X		
Others					X
Lupus Nephritis					X
M					
Mallory-Weiss Syndrome (Present)					X
Manic-Depressive Disorders (Stable one year)	X	X	X		
Marfan's Syndrome					X
Marijuana	X	X	X	X	X
Megacolon					
Unoperated, not severe, no operation contemplated		X			
Operated, recovered	X				
Meniere's Disease (Recovered)	X				
Meningitis (Recovered, no residuals)	X				
Mental Retardation					
Mild		X			
Moderate		X	X		
Severe					X
Migraine (Cause unknown, at least one year from onset)	X				

* May qualify for better than standard rates in some cases.

M (continued)

	Not Rated*	Rated A-C	Rated D-H	Rated I & Above	Decline
Mitral Valve Prolapse					
Uncomplicated	X				
Complicated		X	X		
Mononucleosis (Recovered)	X				
Morphea (Mild)		X	X		
Multiple Sclerosis (MS)					
Single or multiple episodes, stable one year		X	X		
Others					X
Muscular Dystrophy (MD)					
Localized		X	X		
Others					X
Myasthenia Gravis					
Mild, stable 6 months	X	X			
Others					X
Myocardial Infarction (MI)					
Age > 40, stable, no complications, favorable cases		X	X	X	
Others					X
Myocarditis		X			
Myositis	X				

* May qualify for better than standard rates in some cases.

	Not Rated*	Rated A-C	Rated D-H	Rated I & Above	Decline
N					
Narcolepsy		X			
Nephrectomy (Benign)	X				
Nephritis					
Acute, recovered	X				
Chronic: Good renal function		X	X		
Chronic: Poor renal function					X
Neuritis (Cause unknown)		X			
O					
Optic Neuritis (Cause unknown)		X	X		
Organic Brain Syndrome					X
Orthostatic Hypotension (Cause unknown, adequate investigation)	X				
Osteitis Deformans					
Mild, not progressive	X				
Others					X
Osteomyelitis		X			
Osteoporosis	X	X			
Otitis Media (Recovered)	X				
Otosclerosis	X				

* May qualify for better than standard rates in some cases.

	Not Rated*	Rated A-C	Rated D-H	Rated I & Above	Decline
P					
Pacemaker (Implanted)					
Within 3 months					X
Thereafter		X			
Paget's Disease (Bone)					
Mild, not progressive	X				
Others	X	X			
Palpitations	X	X			
Pancreatitis					
Acute, recovered over 2 years	X				
Chronic					X
Pancytopenia (Full recovery, after one year)		X			
Paraplegia					
Under age 60, rarely better than Table H			X	X	X
Over age 60			X	X	X
Parkinson's Disease					
Best cases, not progressive		X			
Slowly progressive			X		
Others					X
Patent Ductus Arteriosus					
Unoperated					X
Operated, complete recovery	X				
Peptic Ulcers (See Ulcers)					

* May qualify for better than standard rates in some cases.

P (continued)

	Not Rated*	Rated A-C	Rated D-H	Rated I & Above	Decline
Pericarditis					
Simple episode, recovered	X				
Others		X	X		
Peripheral Polyneuritis (Cause unknown)		X			
Peritoneal Dialysis (For chronic renal failure)					X
Peripheral Vascular Disease					
Smoker			X	X	X
Others		X	X	X	X
Peyronie's Disease	X				
Phlebitis	X	X			
Pneumoconiosis					
Mild cases, no present exposure		X			
Others					X
Poliomyelitis					
No residuals	X				
Mild to moderate residuals		X			
Severe residuals			X	X	X
Polyarteritis Nodosa					
One year of stable remission, no complications	X	X			
Others					X
Polycystic Disease (Kidney)					
Under age 40			X		
Over age 40, renal function normal			X	X	X
Over age 40, renal function impaired					X

* May qualify for better than standard rates in some cases.

P (continued)

	Not Rated*	Rated A-C	Rated D-H	Rated I & Above	Decline
Polycythemia					
Well-controlled		X	X		
Others					X
Polyp (Intestinal) (Benign)	X				
Portal Hypertension					X
Premature Atrial Contractions (PACs)					
Infrequent	X				
Frequent		X			
Pregnancy (Uncomplicated)	X				
Primary Biliary Cirrhosis					X
Prinzmetal Angina		X			
Proteinuria					
Small amount	X	X			
Moderate amount		X	X		
Large amount					X
Psoriasis	X	X			
Psoriatic Arthritis (See Rheumatoid Arthritis)					
Pulmonary Hypertension					X
Pulmonary Infarction (With full recovery)	X				
Pyelonephritis (One year after treatment and recovery)	X				

* May qualify for better than standard rates in some cases.

Q

	Not Rated*	Rated A-C	Rated D-H	Rated I & Above	Decline
Quadriplegia				X	X

R

Raynaud's					
Disease			X		
Phenomenon	X				
Right Bundle Branch Block (RBBB)					
Uncomplicated	X				
Others		X			
Regional Ileitis (Enteritis)	X	X	X		
Reiter's Syndrome	X				
Renal Artery Stenosis			X		
Renal Failure					X
Renal Transplant (Best Cases, 3 years from surgery)					
Living donor			X		
Cadaver (donor)			X	X	X
Other condition or more recent					X
Rheumatoid Arthritis					
NSAIDS		X			
Methotrexate, Prednisone		X	X		
Disabled			X	X	X

* May qualify for better than standard rates in some cases.

S

	Not Rated*	Rated A-C	Rated D-H	Rated I & Above	Decline
Sarcoidosis	X	X			X
Sciatica	X				
Scleroderma					
Localized, mild, active or inactive	X				
Generalized			X		X
Sclerosing Cholangitis					X
Scoliosis					
Mild/moderate	X				
Severe		X	X	X	X
Seminoma					
Over 10 years	X				
More recent		X	X		
Senile Dementia					X
Sick Sinus Syndrome (Cause unknown)		X	X		X
Sickle Cell Anemia					
Trait	X				
Others			X		X
Sjogren's Syndrome		X	X		
Sleep Apnea					
Successfully treated	X	X			
Others		X	X		X
Spina Bifida					
With minimal deformity		X			
Others					X
Stress Test Positive		X	X	X	X
Stroke (Best cases)		X	X	X	

* May qualify for better than standard rates in some cases.

S (continued)

	Not Rated*	Rated A-C	Rated D-H	Rated I & Above	Decline
Suicide Attempts					
Single attempts after one year		X	X		
Multiple attempts					X
Systemic Lupus Erythematosus (SLE)					
No complications			X	X	
Others					X
T					
Tachycardia	X	X			
Tetralogy of Fallot					
Total surgical correction			X	X	
Others					X
Thyroiditis	X				
Transient Ischemic Attack	X	X	X		
Transplant, organs other than Kidney, Recipients					X
Trisomy					X
U					
Ulcers (Stomach)	X	X			
Ulcerative Colitis	X	X	X		
Urticaria	X				

* May qualify for better than standard rates in some cases.

V

	Not Rated*	Rated A-C	Rated D-H	Rated I & Above	Decline
Varicies (Esophagus)					X
Vasovagal Reaction (Cause unknown, adequate investigation)	X	X			
Ventricular Septal Defect (VSD)					
Small, otherwise normal findings, stable	X	X	X		
With surgery, no residuals	X				
With complications					X
Ventricular Tachycardia					
Less than 2 years					X
More than 2 years			X	X	X
Von Willebrand's Disease		X			
W					
Wolff-Parkinson-White Pattern (WPW)	X	X			

* May qualify for better than standard rates in some cases.



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